



**FINANCE AND ADMINISTRATION CABINET  
COMMONWEALTH OFFICE OF TECHNOLOGY**

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**AGENCY CONTACT MEMORANDUM**

To: Agency CIOs

From: Phil Baughn  
Chief Information Officer  
Commonwealth of Kentucky

Date: September 13, 2010

Subject: Enterprise Software Reseller Contract Awarded

The Office of Procurement Services (OPS) and the Commonwealth Office of Technology (COT) has entered into an agreement with Software House International (SHI) to provide enterprise information technology software reseller services for the Commonwealth.

The contract with SHI will provide for the purchase of the majority, if not all, commercial software needs through a flexible contract with provisions that should greatly reduce the need to issue future software solicitations. Major software publishers include Adobe, SAP, Citrix, McAfee, Microsoft, Oracle, VMware and dozens of others. The following is a list of the goods and services that will be available through a Commonwealth specific software portal:

- Commercial software licenses/media and software license renewals
- Software maintenance
- Packaged technical support service credits and incident resolution services
- Agency/entity software purchases tracking, reporting and analysis
- Licensing compliance tracking and assistance
- Software administration services for current and future enterprise license agreements (ELA's)
- A pricing schedule for Asset Management services

The portal will provide up-to-date (every 2 weeks) contract information, contact information and pricing to keep pace with changes in the IT industry and changing business needs.

The contract was awarded as an “all state agency” contract that provides a purchasing option for the needs of the following major buying entities:

- **Executive, Legislative and Judicial Branches, and Local Governments**
- **Post Secondary Education**
- **K-12**

The vendor portal is not due for production use until 60 days after contract signing. In the interim, purchases can be funneled through the SHI sales representative. His contact information is provided below:

Tom Wampler (800) 477-6479 or (502) 254-9964  
[tom\\_wampler@shi.com](mailto:tom_wampler@shi.com)

A copy of this contract is available for reference at the following COT website:

<http://technology.ky.gov/business/Pages/contractServices.aspx>

The OPS contact for this contract is Stephanie R. Williams (502) 564-4510 ([stephanier.williams@ky.gov](mailto:stephanier.williams@ky.gov)) and the COT contact for the roll-out of the contract is Tommy Case at (502) 564-1250 ([tommy.case@ky.gov](mailto:tommy.case@ky.gov)). After the 60 day roll-out, questions from Executive Branch agencies should be directed to the **COT Software Asset Management** mail box.

General questions regarding IT sourcing issues should be addressed to Glenn Thomas, Director of the Office of IT Governance at (502) 564-6265 ([glenn.thomas@ky.gov](mailto:glenn.thomas@ky.gov)).